

## 11-18-21d BOD Notes

Present: Paul Park, Katie Chalupa, Jerad Ruth, Tracy Adams, Whitney Stormer, Tracy Adams, Tom Webber, Emilie Walsh, Phil O'Brien, Alexia Lampe

Absent: Adam Pretorius, Tyler Riddle

Meeting called to order at: 9:00am

Consent Agenda: Motion made to approve it was seconded and motion approved

Treasurer's Report: Bruin joined the meeting today to give an overview of the purposed budget

Motion from Committee: It was motioned by the budget committee to approve the 2022 budget. It was motioned to amend to include an additional \$50,000 for building improvements in office expense line item to include new tables and chairs or the classroom and make the room a hybrid meeting room. The amended motion was seconded, and the amended motion was approved.

Presidents Report: Tom gave an overview of what his vision was for the upcoming year, by finding local partnerships to give our members discounts with local businesses. Tom will put together a task force to brainstorm ideas for this member benefit. The strat plan does need to be redone for 2022. It is set for late first quarter or second quarter of 2022.

Agenda Items: Tyler, Tracy and Paul gave an overview of what happened at the NAR convention. The ad proposal from the Heartlanders was moved to the December meeting. It was suggested that Bruin would work directly with the finance committee and they would meet quarterly and then the finance meeting would start to meet quarterly.

EO Updates: Core standards will be submitted at the end of November. Tyler also made the announcement that he will be leaving the association in January. There is succession plan in place in the policy manual.

A motion was made to include the vice president as member of the official executive committee within the policy manual. The motion was seconded and passed.

Meeting adjourned at 10:53am